

# Business model of energy storage batteries





## Overview

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Rapid growth of intermittent renewable power generation makes the identification of investment opportunities in energy storage and the establishment of their profitability indispensable. Here we first present.

What are business models for energy storage?

Business Models for Energy Storage Rows display market roles, columns reflect types of revenue streams, and boxes specify the business model around an application. Each of the three parameters is useful to systematically differentiate investment opportunities for energy storage in terms of applicable business models.

Why do energy storage companies need a business model?

Operating energy storage technologies and providing the associated services gives them a unique position in the industry once more. To succeed, however, they need to own, operate and experiment with energy storage assets and design the business models of the future.

Is energy storage a profitable business model?

Although academic analysis finds that business models for energy storage are largely unprofitable, annual deployment of storage capacity is globally on the rise (IEA, 2020). One reason may be generous subsidy support and non-financial drivers like a first-mover advantage (Wood Mackenzie, 2019).

What business models are being developed to make better use of battery?

Therefore, new business models are being developed to make better use of the battery. Sonnen and Lichtblick are developing peer-to-peer networks where consumers can share their solar PV production and battery capacity. Trade in power between consumers is feasible at lower-than-retail tariffs, but higher than the feed-in tariff.



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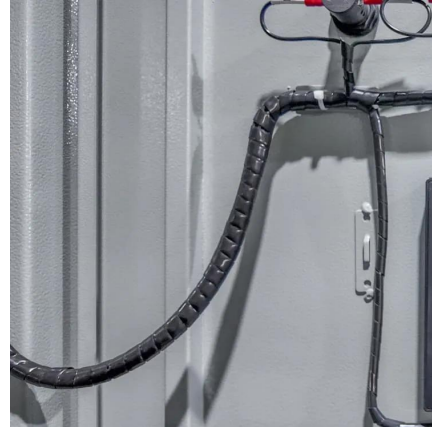


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